

# How to Identify a Reliable Subcontractor in Construction

[ Article was originally posted on [www.thebalancesmb.com](http://www.thebalancesmb.com) ]

By Juan Rodriguez,

In many situations, a subcontractor is a right way to go because there are certain areas that a contractor needs an expert in certain trades. A construction business or general contractor is dedicated to managing the overall activities and performance between subcontractors. Companies have different methods of evaluating and shortlisting subcontractors depending on past performances, financials and other important factors. The following article presents some ideas on performance indicators that will facilitate choosing the right subcontractor for your construction project.

## Can a Subcontractor Perform Better Than Your Own Crews?

The first question that you will need to answer yourself is the one that will eventually guide you to choose a subcontractor. Understanding the scope and project requirements is vital before you can acknowledge the need for a subcontractor. A subcontractor is needed when the work falls outside of your expertise area or when your resources are already assigned to a different project, limiting the capabilities to execute the work using internal resources.

## How Big Is Your Project for Your Subcontractor?

Before starting the qualification process, the general contractor needs to determine the size of the scope being subcontracted out and the resources needed to perform this work. It is important to understand this part prior to execution in order to get the proper bonding and insurance coverage for you and your subcontractor. When the subcontractor scope is too broad, then you might need to do one of two things: break the project into smaller components or analyze if this is the right project for your organization.

Once determined that it is suitable for your organization, let's then move on to qualifying the right subcontractor.

## Subcontractor Qualifying Indicators

Now that you have decided to get a subcontractor to supplement your workforce, the general contractor needs to evaluate the following areas:

- Safety
- Financials



- Staffing/Organigram
- Equipment
- Project Plan and Schedule
- Past Performances
- Comparable Projects
- Letter of Recommendation or References
- Project Cost and Payment Terms

These factors should be weighed in resulting in a total score that is used to determine the best option for your project. A subcontractor must be able to provide this information as an answer to your RFP or during an RFQ process.

## Subcontractor Safety

One of the most important factors when qualifying subcontractors are their safety performance. Be sure to review the EMR rates, OSHA recordable, time loss due to accidents/incidents. From a contractor standpoint, you will need to review who is their main safety officer, its background, and credentials. As a contractor ask for their safety plan and program and be sure to review it so that it aligns with your safety expectations. Safety can also include environmental response and procedures upon emergencies and spills.

## Subcontractor Financial Capabilities

A key aspect of protecting your business is to hire a financially solid subcontractor. I know most of the companies will not disclose their financial information, but there is some information that they can provide like bonding capabilities and letters from financial institutions that will express

their financial stability. Always make sure that all the bidders are actually qualified to work as a subcontractor, and have the required licenses and insurance

## Staffing Resources

As part of the qualifying process, a subcontractor should provide basic information along with resumes highlighting the relevant experience of SPOC (Special Point of Contact), person in charge, Sr. leadership directors and personnel who will be in charge of the project. The org chart must be clear enough that you must have resources assigned to your project and depending on the project, those resources can be 100 percent dedicated to your project.

## Equipment Available

A subcontractor must bring their own equipment and tools, so be clear to specify that in your RFQ and review the subcontractor proposal to make sure those tools are included. The equipment described in the proposal must meet your demands and also include a maintenance repair plan. Please note that all maintenance, lube and fueling cost must be part of the subcontractor responsibilities. Transportation permits and costs are subcontractor's items so they should be taking care of those items.

## Project Plan or Subcontractor Schedule

A subcontractor must provide a detailed plan of action including a narrative on how they will manage the project and how they handle unforeseen conditions. A good subcontractor will provide a

■ Continued on page 5



# California Sub-Bid Request Ads

Sub-Bids Requested from qualified **DBE** Subcontractors and Suppliers For:

## NORTH CITY PURE WATER FACILITY

Owner: City of San Diego

Location: San Diego, CA

**Bid Date: October 1, 2020 @ 2:00 P.M.**

### J.F. Shea Construction, Inc.

667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Drilled Concrete Piers, Aggregates, AC Paving, Curb & Gutter, Gates & Fencing, Landscaping, Ready-Mix Concrete, Reinforcing Steel, Precast Concrete, Structural Steel, Miscellaneous Metals, Steel Decking, Metal Framing & Drywall, Decorative Metal Stairs, Cabinetry, Dampproofing, Insulation, Metal Wall Panels, Roofing, Sheet Metal, Sealants, Metal Doors/Frames/Hardware, Wood Doors/Frames/Hardware, Overhead Coiling Doors, Bi-Fold Doors, Aluminum Storefront, Glazed Curtain Walls, Skylights, Glazing, Louvers, Acoustic Plaster System, Ceramic Tile, Acoustical Panel Ceilings, Resilient Flooring, Terrazzo Flooring, Tile Carpeting, Metal Acoustical Panels, Painting & Coatings, Signage, Toilet Compartments, Toilet Accessories, Fire Protection Specialties, Metal Lockers, Metal Shelving, Equipment, Roller Window Shades, Lab Casework, Dumbwaiters, Electrical Traction Elevators, Cranes & Hoists, Fire Suppression, HVAC, Electrical and Instrumentation

**Plans and Specifications:** You may obtain a free download of all Project Documents at: <https://www.planetbids.com/portal/portal.cfm?companyID=17950>. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested DBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

### GARNEY PACIFIC, INC.

324 E. 11th Street, Suite E, Tracy, CA 95376 p.925-800-1848 f.209-229-1870  
CA License No. 999415

We are requesting subcontractor and supplier quotes/bids specifically from DBE's including but not limited to MBE/WBEs for the:

#### Alameda County Public Works Agency - Castlewood Service Area Zone 2 Water Tanks Replacement In Pleasanton, CA

**PROJECT SCOPE:** Work includes demolition and replacement of two 100,000-gallone redwood water tanks with two 150,000-gallon steel water tanks including water main, storm drain, retaining wall construction, electrical work, and general site improvements.

This Project has a Disadvantage Business Enterprise (DBE) participation requirement of 16%

We are requesting bids for the following trades and/or material suppliers:

Selective Site Demolition, Concrete Reinforcing, Cast-in Place Concrete, Pre-Cast Concrete Specialties, Paving, Shotcrete, CIDH Piles, Soil Nailing, Earthwork, Chain Link Fence & Gates, Painting, Miscellaneous Metals, Welded Steel Water Storage Tanks, Piping & Valves, Electrical Work, Instrumentation & Controls

Let us know if you need work items separated into smaller tasks or quantities to allow your participation. We will accommodate requests whenever possible and when economically feasible.

Plans may be viewed at our office or your local Builders Exchange. Plans are also available at [www.ipdservices.com/clients/eastbay/index.html?alco&show=Planroom](http://www.ipdservices.com/clients/eastbay/index.html?alco&show=Planroom) or by contacting Central Blue Print at 17132 East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 9510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113). 100% Payment and Performance Bonds are required. Insurance will be required. Please contact us with any questions. We will provide assistance with bond and insurance requirements. We are an Equal Opportunity Contractor. Please respond by phone or fax if you are interested in bidding on this project. Garney Pacific, Inc. is signatory to Laborers & Operators unions.

REQUEST FOR CERTIFIED D/S/W/MBE  
SUBCONTRACTORS, SUPPLIERS & TRUCKERS  
FOR:

Corte Madera 4-Acre Tidal Marsh

Restoration Project

Golden Gate Bridge, Highway &

Transportation District

Contract No.2020-F-035, EE: \$1,500,000

Town of Corte Madera, Marin County, CA

**Bid Date: August 25, 2020 @ 2:00 PM**

SBE Goal: 3.8%

Work types requested, but are not limited to, the following:

**Water and Sewer Line and Related Structures Construction (Irrigation) (237110); All Other Specialty Trade Contractors (Fencing) (238990); Other Concrete Product Manufacturing (Benches) (327390); Other Metal Container Manufacturing (Trash Receptacles) (332439); Sign Manufacturing (339950); Specialized Freight (except Used Goods) Trucking, Local (484220); Engineering Services (SWPPP Preparation) (541330); Surveying and Mapping (except Geophysical Services) (541370); and Landscaping Services (561730).**

Plans and Specifications are available for review at our office, or can be downloaded from <https://ggbhd.bonfirehub.com/portal/?tab=openOpportunities>

Call Serina Sirna for information on the project, submitting a quote, assistance in obtaining bonds, line of credit, insurance, scheduling accommodations, equipment, supplies, materials and related assistance or services.

### Gordon N. Ball, Inc.

Attn: Serina Sirna

333 Camille Ave., Alamo, CA 94507

Phone: (925) 838-5675 • Fax: (925) 838-0814

[estimating@ballconco.com](mailto:estimating@ballconco.com)

An Equal Opportunity Employer

## SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

### Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at [www.sbeinc.com](http://www.sbeinc.com)

### Faxed and Eblast Solicitations

Targeted mailings sent to businesses per your criteria.

### Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

### Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

### Contact Info:

795 Folsom Street, 1st Flr, Room 1124

San Francisco, CA 94107

Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

Website: [www.sbeinc.com](http://www.sbeinc.com)

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

### Publisher of

Small Business Exchange  
weekly newspaper



# California Sub-Bid Request Ads

## DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263  
Estimator: JAMES YACKLEY  
Website: [www.desilvagates.com](http://www.desilvagates.com)  
An Equal Opportunity/  
Affirmative Action Employer

DeSilva Gates Construction (DGC)  
is preparing a bid as a Prime Contractor  
for the project listed below:

### CALTRANS ROUTE 99- CONSTRUCTION ON STATE HIGHWAY IN BUTTE COUNTY ABOUT 10 MILES NORTH OF GRIDLEY FROM 0.3 MILE SOUTH TO 0.5 MILE NORTH OF NELSON AVENUE

Contract No. 03-0F2904, Federal Aid  
Project No. ACNH-P099(658)E  
Disadvantaged Business Enterprise Goal  
Assigned is 14%

OWNER: STATE OF CALIFORNIA  
DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26,  
Sacramento, CA 95816

**REVISED BID DATE:**  
**September 10, 2020 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ASBESTOS COMPLIANCE PLAN, BIOLOGIST CONSULTANT, BRIDGE, BRIDGE REMOVAL, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, ROADSIDE SIGNS, ROADWAY EXCAVATION, STRIPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 2 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is [ftp%25desilvagates.com](ftp://ftp%25desilvagates.com) and password is [f7pa55wd](ftp://ftp%25desilvagates.com)) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



**Project Name:** Mission Rock Buildings B & G  
**Location:** San Francisco, California  
**Bid Date:** September 10, 2020 @5pm  
**Pre-Bid Call:** August 17 via Webex, RSVP with James Dees at [jamesd@nibbi.com](mailto:jamesd@nibbi.com).

Mission Rock is a landmark 2.8 million GSF mixed-use master development located on Seawall Lot 337, just south of Oracle Park. The waterfront site is approximately 28 acres in total and is currently serving as a parking lot for events at Oracle Park, the neighborhood and the event space in the historic Pier 48 site, which showcases three one-story structures. Crafted with 11 years of community input, Mission Rock carefully balances the needs of the neighborhood and the City and includes waterfront parks and open space, affordable housing units, neighborhood-serving retail, and pedestrian-friendly blocks. In 2018, the project received key governmental approvals, and the San Francisco Giants and Tishman Speyer formed a partnership to design, develop, own and manage this landmark development in collaboration with the Port of San Francisco. The project site is made up of eleven individual development parcels:

- o Six are preliminarily earmarked for office development (1.4 million GSF)
- o Five are preliminarily earmarked for residential development (approximately 1,200 residential units, 40% below market rate)
- o Street level retail / PDR offerings (220,000 SF)
- o Structured parking for neighborhood, tenant, and Oracle Park use

The project will include eight acres of public parks and open spaces, a very compelling attribute for an urban development in San Francisco, including a 5 acre waterfront park and open space in the first phase. Mission Rock is expected to be built in three to four overlapping phases beginning in 2020, with estimated final phase delivery in seven to ten years. Phase 1, consisting of the 5.2-acre park and open space, two office and two residential buildings, is expected to begin construction in 2020, with delivery planned for 2023. **80% CD Bid Packages for Parcel A, Buildings B & G:**

- Metal Decking - steel decking (and associated closures / trim scope) for 13-story steel framed building and 8-story steel framed building
- Fireproofing - spray-applied fireproofing (and minor intumescent scope) for 13-story steel framed building and 8-story steel framed building
- Painting - interior and (minor) exterior painting for 13-story warm shell commercial building and 8-story warm shell commercial building
- Drywall - framing and drywall scope for 13-story warm shell commercial building and 8-story warm shell commercial building. Scope to include: all interior and exterior gauge framing (exterior scope to support some L1 façade elements), drywall, acoustic and thermal insulation in walls, firestopping, and slab edge firesafing.
- Underground Waterproofing - waterproofing membrane for structural slab on grade and subgrade walls. Alternate bid scope to include above-grade terrace waterproofing and roofing.
- Metal Guard Rails - exterior steel guardrails at roof terraces of 13-story building.
- BMU - Rooftop window washing crane and associated accessory work for 13-story office building.

#### Mission Rock Equity Program Commitments:

- 20% San Francisco Local Business Enterprise (LBE) commitment
- 30% of all project hours within each trade to be performed by local residents (mandatory requirement).
- 50% of the project work hours performed by apprentices within each trade shall be performed by local residents.
- Mission Rock projects are subject to a Project Labor Agreement and Prevailing wage provisions submitted through LCP Tracker.

For digital plans and specs contact  
Chad Herrera ([herrera@hdcco.com](mailto:herrera@hdcco.com))  
to access project via Building Connected.

**CAHILL CONTRACTORS LLC**  
requests bids from Certified SBE Subcontractors  
and Suppliers for the following  
**SELECT DESIGN-BUILD TRADES ONLY:**

Exterior Building Maintenance / Elevators  
(Design-Assist) / Fire Sprinkler / Solar Hot Water,  
Photovoltaic / Plumbing / HVAC / Electrical

**4TH & FOLSOM - EARLY TRADES**  
**4th & Folsom Street, San Francisco CA**

This is a CMD project with construction  
workforce and prevailing wage requirements.

**BID DATE: 9/8/20 @ 2 PM**

**BID DOCUMENTS:** Please contact Colby for  
access to documents on BuildingConnected.

**CONTACT:** Colby Smith at  
[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

Stantec Consulting Services Inc. (Stantec) is seeking qualified Disadvantaged Business Enterprise (DBE) firms for inclusion in a proposal to the **Alameda County Transportation Commission (ACTC) for Project Management and Project Controls Services, RFP NO. R21-0001.**

All firms need to be DBE certified by the California United Certification Program (<https://ucp.dot.ca.gov/licenseForm.htm>) and meet the requirements outlined in the Alameda CTC's Request for Proposal (RFP). Respondents should review the RFP available at <https://www.alamedactc.org/get-involved/contracting-opportunities/>.

Stantec is seeking firms in the following disciplines:

- Overall Program Management
- Programming and Project Controls
- Project Development and Management
- On-Call Services and Other Direct Costs
- Construction Management
- Project Controls Database

Qualified firms with DBE certification in the appropriate discipline covering the services proposed and with the qualifications required by the RFP, should email a PDF Statement of Qualifications (SOQ) to [DBEOutreach@stantec.com](mailto:DBEOutreach@stantec.com). For proper processing, please include 'Alameda CTC Project Management and Control Services' in the subject line of ALL correspondence. For consideration, SOQs must be submitted by **August 25, 2020, 12:00 PM PST.**

Each SOQ must include the following:

1. Firm name, address, and phone number
2. Brief firm profile, including DBE certification number
3. Description of services for the tasks in the RFP with which the firm has relevant experience
4. Names of two to three individuals on staff who have expertise or special qualifications relevant to the scope of work

Stantec will evaluate the proposals and make a selection after considering qualifications, availability of internal resources, and selection criteria included in the RFP.





# California Sub-Bid Request Ads

## NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

**PA/CLOCK AND DATA UPGRADES PROJECT**  
at Noriega Early Education School  
SFUSD Project Number: 12119

**BID DATE & TIME: 9/3/2020 @12:00PM**

**PROJECT LOCATION:**

**NORIEGA EARLY EDUCATION SCHOOL**  
1775 44th Ave., San Francisco, CA 94122

**Owner: San Francisco Unified School District**

## NBC Construction & Engineering Inc.

850 South Van Ness Avenue  
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans are available for viewing at [www.earc.com/location/san-francisco-hooper-street](http://www.earc.com/location/san-francisco-hooper-street). Click on the Order from PlanWell/Public Planroom "button" and search for project name and number. Or contact us.

**Please Submit & Fax all proposals**  
to 800-622-9144

**For more information,**

**Please call Mike Schalchi at (925)-322-7473**

## NBC Construction & Engineering INC.

as a "GENERAL CONTRACTOR" is requesting proposal on "ALL TRADES" from all subcontractors & suppliers, including DVBE, LBE, DBE, SBE, MBE, WBE firms for the following project:

**EDMUND G. BROWN FIRE PROTECTION**  
**BACKFLOW PREVENTER AND BOOSTER PUMP**  
**REPLACEMENT**

**BID DATE & TIME: 9/2/2020 @5:00PM**

**PROJECT LOCATION: Edmund G. Brown**

505 Van Ness Ave., San Francisco, CA 94102

**Owner: State of California**  
Department of General Services

## NBC Construction & Engineering Inc.

850 South Van Ness Avenue  
San Francisco, CA 94110

Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District has a Labor Compliance Program (LCP) -Prevailing Wages in effect on this Project and all contractors and subcontractors bidding this project will be required to comply with the LCP. In addition, All the Certified Payrolls (CPR) must be reported through Elation System and DIR website. Bidder is responsible for all shipping and handling fees. Plans and project manuals are available for viewing and ordering on the following web site: <http://www.ospplanroom.com>. Click on the "Public Jobs" link listed below the "Menu" heading on the left. Or contact us.

**Please Submit & Fax all proposals**  
to 800-622-9144

**For more information,**

**Please call Mike Schalchi at (925)-322-7473**



777 South Figueroa St. Los Angeles, CA 90017

Tel: (562) 567-2549 • Fax: (562) 946-3823

Contact: Tanya Stukes

Email: [SanFernandoGR.Bids@kiewit.com](mailto:SanFernandoGR.Bids@kiewit.com) • Visit: <https://www.kiewit.com/sfgrp>

## SAN FERNANDO GROUNDWATER REMEDIATION PROJECT

**Owner: Los Angeles Department of Water and Power**

**Progressive Design Builder: Kiewit Infrastructure West Co.**

**Anticipated Request for Proposal (RFP) Release Date: August 17, 2020**

**Proposal/Quote Deadline: Varies and Posted by Bid Package**

Seeking qualified firms (including SBEs, DVBEs, DBEs, 8(a)s, SLBs, EBEs, SBs, MBs, SMBEs, SWBEs, WOSBs, EDWOSBs) to provide a **notice of interest** to receive a bid/RFP package or provide a quote in their respective areas of work or specialty.

### SUBCONTRACTOR & VENDOR OPPORTUNITIES

Kiewit will be requesting quotes for various materials/areas of work listed in, but not limited to, the scope categories below:

BNGs (Bolts/Nuts/Gaskets)	Glued Laminated Beams	Piping Insulation
Chemical Storage Tanks	HVAC	Plumbing
Fire Protection	Pipe and Fittings	Pumps
GAC Carbon Media	Pipe Supports	Valves
Glass & Glazing		

Respond with interest at: <http://survey.constantcontact.com/survey/a07eh964nh4kdud1yot/start>

This is a **Public Works Project** subject to prevailing wage rates and a **Project Labor Agreement**. For information or questions on the contract requirements, availability of plans and specs and licensing, bonding, insurance, etc., please contact our office.

"Kiewit is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

## REQUEST FOR CERTIFIED D/S/W/MBE SUBCONTRACTORS, SUPPLIERS & TRUCKERS FOR:

### Corte Madera 4-Acre Tidal Marsh

**Restoration Project**

**Golden Gate Bridge, Highway &  
Transportation District**

**Contract No.2020-F-035, EE: \$1,500,000**

**Town of Corte Madera, Marin County, CA**

**Bid Date: August 25, 2020 @ 2:00 PM**

**SBE Goal: 3.8%**

Work types requested, but are not limited to, the following:

**Water and Sewer Line and Related Structures Construction (Irrigation) (237110); All Other Specialty Trade Contractors (Fencing) (238990); Other Concrete Product Manufacturing (Benches) (327390); Other Metal Container Manufacturing (Trash Receptacles) (332439); Sign Manufacturing (339950); Specialized Freight (except Used Goods) Trucking, Local (484220); Engineering Services (SWPPP Preparation) (541330); Surveying and Mapping (except Geophysical Services) (541370); and Landscaping Services (561730).**

Plans and Specifications are available for review at our office, or can be downloaded from <https://ggbhdt.bonfirehub.com/portal/?tab=openOpportunities>

Call Serina Sirna for information on the project, submitting a quote, assistance in obtaining bonds, line of credit, insurance, scheduling accommodations, equipment, supplies, materials and related assistance or services.

### Gordon N. Ball, Inc.

Attn: Serina Sirna

333 Camille Ave., Alamo, CA 94507

Phone: (925) 838-5675 • Fax: (925) 838-0814

[estimating@ballconco.com](mailto:estimating@ballconco.com)

An Equal Opportunity Employer



## O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710

Phone: 510-526-3424 • FAX: 510-526-0990

Contact: Terry Zahner

## REQUEST FOR DVBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Bid #1871**

**Paving at Maintenance and Operations Complex**

**Mt. Diablo Unified School District**

**BID DATE: September 1, 2020 @ 10:00 AM**

We are soliciting quotes for (including but not limited to):

**Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Concrete, SWPPP, Striping, Landscape, Survey, and Construction Materials**

Terry Zahner (510-809-3479 [tzahner@ocjones.com](mailto:tzahner@ocjones.com)) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 9:00 am on the date of the bid. Quotes from DVBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DVBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

# A Day in the Life of a Construction Manager

[ Article was originally posted on [www.thebalancesmb.com](http://www.thebalancesmb.com) ]

By Rachel Burger,

On any given day, a construction manager may spend time negotiating a contract, hiring a sub-contractor, inspecting a plumbing installation problem, or all of the above. The one certain fact is that the day will start at dawn.

Jobs in construction management are beginning to attract people from many fields with similar skill sets, including engineering, field work, and project management. There's a reason for the attraction. According to the Bureau of Labor Statistics, construction management positions are expected to increase 16 percent between 2012 and 2022. And it's a good-paying job: the lowest-paid construction managers make close to \$50,000, while the top 10 percent make \$144,500 or more.

## Breaking Down the Tasks

Job descriptions can only go so far in portraying the day-to-day, so it's worth taking a deeper dive into what it means to be a construction manager.

There is no typical day for a construction manager. One day, you could be meeting with stakeholders. The next you could be at the job site investigating the source of a project delay. With that in mind, most project managers are expected to spend their days on any and all of the following:

- Planning, organizing, scheduling, directing, controlling, and finishing the construction firm's projects
- Hiring and managing subcontractors and staff

- Preparing and submitting budgets
- Maximizing available resources, whether material or human
- Working with architects and engineers to optimize the final product
- Negotiating contracts and representing the firm at meetings
- Keeping construction workers safe
- Ensuring compliance with local and federal construction laws

## A Job for Early Birds

Most work on the typical construction schedule, which means that a nine-to-five schedule isn't in the cards. Most construction managers are up and out on the job by dawn. Their days are split between meetings, planning, working with documents, and maintaining a presence on the job site. Construction managers must have the analytic ability to keep their projects running smoothly as well as the ability to inspire workers.

For example, Tony Principi told Bloomberg Business that he regularly visits his business's construction sites because, he said, "I believe that a management presence amidst the actual construction activities shows a level of interest and investment that can be inspiring to both the labor force and junior managers... It keeps me in touch with the pace of work and affords me some working-level perspective."

## Common Traits

The best construction managers have a number of common traits that keep them engaged with

their work and passionate about their projects. In a study performed through the University of Uyo in Nigeria, construction managers were found to have better job performance if they had the following traits in addition to leadership ability:

- **Communication skills:** This is ranked as most important for project managers, even above hard skills, because poor communicators were unable to define objectives clearly to their subordinates.
- **Accessibility:** Construction managers must always be on call in case of emergency, and willing to adapt to unforeseen circumstances, like bad weather.
- **Depth of knowledge:** Construction managers must earn their subordinate's respect. Understanding the details, like why certain materials are used in lieu of others, adds to construction managers' reputation among the staff, and their morale.
- **Competence:** While ranked only the fourth most important trait, the ability to do one's job is still exceedingly important.

Many traits that apply to the broader project management field also apply to construction management, including pragmatism, empathy, and authority.

While every day is different in construction management, most hours in any given week are spent making projects tick.

## SOURCE:

[www.thebalancesmb.com/a-day-in-the-life-of-a-construction-manager-845349](http://www.thebalancesmb.com/a-day-in-the-life-of-a-construction-manager-845349)

# How to Identify a Reliable Subcontractor in Construction

■ Continued from page 1

detailed schedule of activities including information on how much time it will take them to complete the work. A project schedule might help in many instances and a conference call to go over the scope is highly recommended.

## Past Projects

A subcontractor proposal must make reference to their previous experiences but most important they should reference similar projects, in size and scope. Feel free to ask about concurrent projects and how those project could affect the resources devoted to your project. A list is similar projects must describe scope, schedule, budget, manhours worked and any special consideration that was part of the project. It is very important to deter-

mine whether the project was performed in recent years, similar conditions or to similar contractors/owners.

## References

It is your responsibility to call and verify references provided before awarding the subcontractor a construction contract. Using the listed names and projects included in the RFP, the general contractor should call or ask specific details about the subcontractor performance on a particular project. Please note the position of the person giving the information and be as specific as possible when asking for details and contract information. You can use a service just like the one provided by Geniebelt. Geniebelt provides project management for the construction industry.

## Price

Not always the lowest bidder is the best option for you. Once you have evaluated the items listed in this article, you will be better positioned to make a recommendation whether to use a specific subcontractor or not. Ask for details on payment terms, and avoid using subcontractors asking for large amounts of down payment, that might be a red flag. Discount terms and payment terms must be discussed and agreed especially final payment and release of waivers.

## SOURCE:

<https://www.thebalancesmb.com/identifying-reliable-construction-subcontractors-4135203>



# Columbus, Ohio Sub-Bid Request Ads

## New Plan for Downtown Lot Calls for Eight-Story Building

[ Article was originally posted on  
www.columbusunderground.com ]

By Brent Warren,

A plan to renovate a three-story office building and construct apartments behind it will get another look from the Downtown Commission this month.

The new proposal calls for an eight-story apartment building along North Grant Avenue, to be constructed on the surface parking lot behind the existing building at 366 E. Broad St.

The new building would hold 100 apartments above a three-level, 128-space parking garage, while the renovated building would contain 14 residential units and 5,800 square feet of office space, in addition to amenity space and a corner retail space on the ground floor.

The historic lobby in the building would be used by tenants of both buildings, which would be connected.

The previous proposal for the site, which was heard by the commission last December, called for an 11-story building with 153 apartments and an additional floor of parking.

Feedback from the commission at the time focused on the facade of the building at street level and how it could be altered to look less like a parking garage.

Brad Parish, of Architectural Alliance, told the commission then that the design team had looked at putting retail on the ground floor of the building but had determined there wasn't enough space.

The project is being touted as a way to bring more workforce housing – middle-income units that are located close to job centers – to Downtown.

The submitted application packet said that the target rent for the apartments would be affordable for those making between 60 and 120 percent of the area median income.

The proposal will be heard by the Downtown Commission at its meeting on August 25.

### SOURCE:

<https://www.columbusunderground.com/new-plan-for-downtown-lot-calls-for-eight-story-building-bw1>



The new building would sit just south of the Abigail apartments.

### SHEA- TRAYLOR JV BIDDING OPPORTUNITY

**City of Columbus, Ohio Certified DBE (MBE and WBE) with the following certifying authority:**

Participation of Minority-and Women -Owned Business Enterprises ("MWBE") and Equal Employment Opportunities ("EEO"). Participation by Disadvantaged Business Enterprises ("DBE") in United States Environmental Protection Agency ("EPA") Programs pursuant to 40 Code of Federal Regulations (CFR) Part 33; DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202. USDOT DBE certifications accepted. See: City of Columbus, Office of Diversity and Inclusion, 614-645-4764 and [www.columbus.gov/odi/](http://www.columbus.gov/odi/).

Inviting qualified contractors, specifically **MBE and WBE firms certified/eligible as listed above**, to contact Shea-Traylor JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project. The Work under this contract is in Columbus, Ohio. The Work consists of:

**Construction of Tunnel & Shafts: Lower Olentangy Tunnel, Contract 135-2016**  
**Owner: City of Columbus Dept. of Public Utilities**  
**910 Dublin Road - 3rd Floor, Columbus, OH 43215**  
**BID DATE: October 14, 2020 at 3:00 PM EDT (Electronic Bid Only)**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, ground freezing, deep foundation system(secant-piles), underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, traffic control, sewer tap and sewer bypass pumping, A/C paving, environmental investigation, utility relocation, paving, fencing and gates, planting and seeding, retaining wall, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, mechanical steel pipe, ventilation HVAC, precast concrete shaft covers, temporary office buildings/services, Temporary electrical substation, waterproofing, service utilities, grouting, electrical services, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE or WBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205, certified by EPA or City of Columbus, Office of Diversity and Inclusion at <https://www.columbus.gov/odi/>** as shown above to obtain current certification.

Shea-Traylor JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiori at (909) 595-4397, [Steven.Fiori@jfshea.com](mailto:Steven.Fiori@jfshea.com), to receive instructions on accessing the FTP Site.

**Shea-Traylor JV, (An EEO Employer)**  
 (J.F. Shea Construction, Inc. - Traylor Bros., Inc.)  
 667 Brea Canyon Road, Suite 22  
 Walnut, CA 91789

Phone: 909-594-0990 fax: 909-869-0827

Send Inquiries/Certifications to: **Steven Fiori: [Steven.Fiori@jfshea.com](mailto:Steven.Fiori@jfshea.com)**